

NARI-Atlanta NEWS



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For Immediate Release
April 5, 2004

PREPARING YOUR HOME FOR SALE

ATLANTA, GA– A potential homebuyer’s first impression of your home is based upon her first view of the house. If you want to improve the message your home is sending and increase “curb appeal,” then the National Association of the Remodeling Industry (NARI-Atlanta) offers tips for homeowners planning to sell their home.

- Freshen up your home’s exterior – keep the lawn trimmed and outdoor areas neat. Paint or wash the exterior of the house, including windows, shutters and doors. Examine driveways and gutters and make any necessary repairs. If your roof leaks, have it repaired *prior* to placing your home on the market. The cost of repairs might be more cost efficient than a buyer demanding a whole new roof.
- Brighten and clean your home’s interior with a fresh coat of paint. Choose colors based on what will appeal to the broadest number of potential buyers. Lighter

colors make rooms appear spacious. Clean other wall treatments such as wallpaper and paneling and give bathroom tubs and showers a good scrub.

- You should eliminate clutter and remove garbage from storage areas such as the garage, attic and basement. Consider donating items to a charity or service that will pick up used clothing, small appliances and furniture. For larger cleaning projects, you might want to consider using a dumpster company, particularly if it's been a year or more since your last big cleaning.
- Eliminate squeaky doors by oiling the hinges. Prospective homebuyers often want to test things out by flipping on switches, turning on faucets and flushing toilets. Be sure to replace or repair broken fixtures – and don't forget to clean and make repairs underneath sinks. If you feel you need a plumber make sure he or she is licensed and insured.

For larger repairs or projects homeowners might want to consider speaking with a professional. Consumers may wish to search www.nariatlanta.org or www.RemodelToday.com to find qualified professionals and ideas.

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About NARI: The National Association of the Remodeling Industry is the only association dedicated solely to the remodeling industry. With more than 6,000 members nationally and more than 250 in Georgia, NARI brings together people in the remodeling industry who are dedicated to being the best resource for knowledge and training in their fields. NARI provides ongoing training and certification for its member-contractors. The NARI remodeling contractor is pledged to uphold the Association's *Code of Ethics* and is dedicated to the professionalism and integrity of the remodeling industry. For more information, please visit the website www.nariatlanta.org.

EDITOR'S NOTE: Local remodeling contractors are available for interviews on home improvement ideas. Please contact Liz Alverson at 678-867-2002.